



# PODIUM

May, 2024

New Jersey Musicians' Guild  
Local 16-248, American Federation of Musicians  
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Hats for Sale!



\$10.00 at the office,  
\$12.50 by mail

**President**  
Tony Scally

**Secretary-Treasurer**  
Amy Hamilton-Soto

**Office Manager**  
Lou Francia

**Executive Board:** Martin Andersen, Melissa Bohl, Andrea Herr,  
Christine MacDonnell, David Schneck, Dennis Truncellito

## Welcome to the Podium

JUNE 2024

### President's Report

#### *Podium*

Dear Members,

Now that we're through the first quarter of 2024, I'm happy to report that things are going quite well in our Local. As you will read in the financial report by our Secretary-Treasurer Amy Hamilton-Soto, 2023 was the best year the Local has had financially in many years. We ended the year with a surplus and are looking forward to continued growth. Our membership numbers have increased, and more members are paying work dues. All our CBA agreements are up to date, and we are trying to negotiate two new agreements. We are giving scholarships this year and have many members working through MPTF grants. Nevertheless, this is no time to rest! We need to recruit younger people into our Local, raise our

## President's Report

profile throughout the state and get ready for this year's election in our Local.

2024 is an election year and anyone wishing to run for office should consult our by-laws and be ready to present themselves as a candidate by the end of the summer. Our last election was the first contested election we had in many years, and we're hoping it will happen again this year. That being said, I am very happy working with Amy and the entire Executive Board. Everyone has contributed and that is what is making our Local successful. Making this commitment is a personal decision, however, and I'm sure all of the incumbents will let their intentions be known by the end of the summer.

The big push in our Local for this year and at least the next few years is getting an agreement with Netflix and having legislation passed which will encourage Netflix to use AFM musicians. Netflix is building a massive studio (12 sound stages) in Monmouth County, and we have been working with the NJ State AFL-CIO on crafting legislation that will encourage Netflix to keep music production and postproduction here in New Jersey. We are also part of an AFM task force dedicated to achieving the same end. Ground won't be broken on this project for quite some time and it will be at least there or four years before any productions begin but we feel that we can help usher in an agreement that will greatly benefit the AFM and local musicians. Stay tuned for more! We will need you to become involved with this effort once legislation is introduced.

Organizing is always a great concern for the Union, and toward that end we are pursuing two new CBA's with orchestras that are already established in our Local and pay work dues, but offer no pension or other protection for members a CBA provides. We are moving slowly and carefully and hope to have agreements by the end of this year. Another aspect of organizing is reaching out to young people, and toward that end we are happy to announce that we have chosen three winners of 16-248 scholarships. Our first-place winner is Janice Lee, a violinist from Fort Lee High School. Janice submitted a beautiful versions of Bach's' Violin

## President's Report

Sonata No. 1 in Gm and will receive a \$1500. grant. Second place went to Hong Cheng of John P. Stevens High School in Edison, who played first two movements of the Three Pieces for Solo Clarinet by Igor Stravinsky. Hong will receive a \$750. grant, Third place went to Quen Marcillo, a student from Somerset County VoTech High School who wrote, sang and produced an original song called "Mano Dormida". Quen will receive a grant of \$500.

While the three winners were exceptional, all of our entrants displayed musicality and passion. The future of music is assured, but whether or not making a living as musician is assured is dependent on our ability to convince the future generations of musicians on the need for solidarity. Please spread the word among musicians of all ages that by standing together we, and not those who employ us, can control our fate.

Finally, I'd like to share some practical news about our Union Hall. Just this month we lost our upstairs tenant. The space is being represented by our member Ernie Kovatch and Caldwell Banker Realty. While we have complete faith in Ernie, it never hurts to spread the word. The upstairs space is 1500 square feet, with two bathrooms, a small kitchenette, two offices and a very large room. It would be ideal for business, artists' space, or even teaching—dance, music art. etc. Please call the office if you think you may know someone who would be interested in renting this beautiful space at a very reasonable rate.

Here's to a great summer for everyone. May it be filled with the joyous sounds you all create. Let us know what you're up to! Send us pictures, announcements, and even short videos and we will post them to our revived Facebook and Instagram pages. And visit and share the pages. Remember, you are the Union!

In Solidarity, Tony Scally

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## Secretary/Treasurer's Report

Dear Members,

We all hope 2023 ended prosperously for you and 2024 is proving to be an excellent year. Local 16-248 ended 2023 with the largest gain recorded in many years of \$29,782.64. Where we are optimistic for 2024, there are challenges that complicate the local's finances. Just as you have most likely experienced and have been hit by terrible inflation in the prices for goods, services, energy, taxes, and insurances, Local 16-248 is experiencing the same. The union hall's property insurance increased 26% over what was paid in 2023 and that is only one expense that has risen substantially in the short four months of 2024 so far. Tony, Lou, and I are continuously monitoring all expenses to mitigate the increases as much as possible. We thank all members in good standing who have remitted their annual dues thus far this year. After investigation, it was discovered that work dues were not properly calculated and remitted from NJSO for quite a few years. The situation has been rectified and going forward, a new accounting system is in place to ensure that the correct work dues will be collected. We implore all members to file contracts for work performed in Local 16-248 territory. Your support helps Local 16-248 continue to function as a strong bargaining unit for the protection of our hard-working members.

We thank all who have generously donated to Local 16-248's Memorial/Scholarship Fund. With your generous support, Local 16-248 held a Scholarship Competition for graduating High School students who will pursue music in higher education. Three recipients of the scholarships were chosen and will perform in a recital in May 2024 at the union hall. Our scholarship competition is a wonderful and positive

## **Secretary/Treasurer's Report**

way of introducing ourselves to the next generation of members and Local 16-248 would like to continue offering the scholarships on an annual basis. Please consider donating to the Memorial/Scholarship fund to help ensure our membership will continue to grow and stay strong.

We'd like to encourage all members to file for MPTF funding for performances in 2024. Our Office Manager Lou Francia is well versed in handling the application process and the funding for MPTF performances is at a very high level.

Minutes of the Executive Board Meetings as well as the General Membership Meetings are available on the website as are the Financial Reports. We encourage all to read the reports to stay up to date with the workings of our Local.

We at Local 16-248, wish you a happy and prosperous rest of spring and a wonderful summer.

In Solidarity,

Amy Hamilton-Soto

## Did You Know?

## Benefits of AFM Membership

### Preferred Rate Credit Card

Creditworthy AFM members can qualify for the AFM MasterCard with no annual fee and a low interest rate on purchases.

### Equipment Insurance

We offer an "all-risk" musical instrument and equipment insurance plan that protects your gear from vandalism, breakage, water, fire, lightning, and theft up to the full replacement value.

### Emergency Travel Assistance Program (Road Gig)

Road Gig offers emergency assistance to get to the next gig or back home if a contracted engagement is cancelled or if the purchaser/employer defaults on the contract.

### Signatory Booking Agents

Browse our list of franchised booking agents signatory to the AFM's Booking Agent Agreement.

### Union Plus Benefits – via AFL-CIO

Get discounts on mortgage and real estate loans, health insurance, major medical, prescription drugs, dental and vision programs, consultation and more.

### Sound Recording Special Payments Fund (SPF)

Since 1964, SPF collects from US Record companies a percentage of sales from CDs, Downloads, concert DVDs, and samples for distribution to musicians working under the AFM's Sound Recording Labor Agreement.

### Film Musicians Secondary Markets Fund (FMSMF)

Created by AFM in 1972, FMSMF tracks, collects and distributes millions of dollars in residuals each year to musicians who perform work under the AFM's Motion Picture and TV Film Agreements.

### Lester Petrillo Memorial Fund

The Lester Petrillo Fund provides financial aid to AFM members on an emergency basis.

### Recording Industries Music Performance Trust Funds (MPTF)

Since 1944, MPTF has provided funding for admission-free live music performances that are open to the public.

### Free Subscription to International Musician

The International Musician is the official AFM Journal published monthly and available online at [afm.org](http://afm.org)

### Audition Notices

Monthly audition and employment ads are posted in the International Musician, available the first day of each month in the private members-only area at [www.afm.org](http://www.afm.org)

American Federation of Musicians

1501 Broadway Suite 600

New York, NY 10036

(212) 869-1330

[www.afm.org](http://www.afm.org)

Local



## 16-248 Scholarship Ceremony – Saturday May 18th



Local 16-248 was extremely happy to be able to present scholarships totaling almost three thousand dollars to three high school seniors who will be continuing their musical education. After submitting three-minute videos in January, the scholarship committee convened and unanimously chose the three winners. All three students were greatly deserving of these awards, and we hope that our members will continue generously contributing to the Memorial/Scholarship Fund so we can do this again in 2025. Present at the ceremony with President Scally were Executive Board members Martin Andersen, David Schneck and Dennis Truncellito along with our indispensable office manager, Lou Francia.

## Local 16-248 Scholarship Ceremony – Saturday May 18th

First place was awarded to Ms. Janice Lee, a violinist from Ft. Lee High School. Janice's version of Bach greatly impressed the judges, and her rendition of Paganini at the Union Hall was equally impressive. Janice will be continuing her education at Northwestern University, where she has received a full scholarship.





## Local 16-248 Scholarship Ceremony – Saturday May 18th

Second place went to Mr. Hong Cheng, a clarinetist and student at J.P. Stevens High School in Edison. Hong impressed the judges with his audition of Stravinsky and again sounded great at the Union Hall where he played DeFalla. Hong will be continuing his education at Rutgers, where he received a full scholarship.





## Local 16-248 Scholarship Ceremony – Saturday May 18th

Finally, third place was awarded to Mr. Quen Marcillo, a singer-songwriter from Somerset Vocational High School. Quen sent in a rendition of an original composition “Mano Dormido”. He wrote midi accompaniment to his guitar and voice, but at the Union Hall he simply played guitar and sang and was most impressive. Quen will be taking a gap year before continuing his education.



## David Schneck Musicians at the Highland Park Community Center



From left to Right: Sean Hack-trumpet, David Schneck-trumpet,  
Leah Swanger-Horn, Joel Mikulyak-trombone,  
Wes Krygsman-tuba



## The Denny Paul Sextet at the New Jersey Veterans Memorial Home at Menlo Park



From left to right : Mark Bencivengo-drums, John Bachalis-sax,  
Dennis Ionata-trumpet, Pete Reichlin trombone



**Adelphi Chamber Group -- at The Daughters of Miriam Senior  
Care, Clifton, NJ:**



**From left to right: Sylia Rubin-violin, Claire Kapilow-violin,  
Shirley Be-cello, Marie Ihnen-viola**

## **The New World Quintet at The Van Vleck House and Gardens Montclair, NJ**



**From left to right: Tony Scally-guitar, Russ DiBona-drums,  
Tom Colao-sax, Mike Topping-bass, Bob Rodriguez-piano**

**JOHN EHLIS TRIO creating live music on a variety of instruments to curious students at the Montclair Cooperative School.**



**Pictured from left: John Ehli-guitar, mandolin, banjo  
Glen Fittin-Percussion, African percussion, Mallet percussion  
Craig Yaremko- Sax, Flute, Clarinet**



# Organize!!!

Learn how to become involved in bringing new members into our Local. Please contact either Christine MacDonnell or David Schneck, Executive Board members who head the Organizing Committee. This is the most important work facing our Local, and we need members to become involved if we are to succeed. This is an activity you can learn to use on gigs! It's a low-key soft sell approach and we need members to step up and start spreading the word!

## MPTF

The Music Performance Trust Fund, highlighted in a recent *International Musician*, is a resource each and every member should be aware of. The MPTF now has more money to distribute than at any time in recent years. This is thanks to new streaming agreements negotiated by the AFM.

Please call Lou Francia at the office with any questions you may have. Lou is very adept and skilled at filing MPTF grant applications and will be happy to let you know what is required to get up and running with an MPTF grant.



## **Local 16-248's Special Funds**

Local 16-248 has two special funds, the Memorial/Scholarship Fund and the New Jersey Society for Music. The Memorial/Scholarship Fund exists to memorialize past beloved members while offering money for future members who are studying music in an accredited institution. The New Jersey Society for Music is a fund which will allow us to co-fund performances with the MPTF. Please make a check out to either fund--Local 16-248 Memorial Fund or the New Jersey Society for Music. We are very grateful for those who have already contributed, and we look forward to having members, their employers and their friends and family help to memorialize great musicians, develop future musicians, and give current musicians more opportunities. Thanks for your support

## *In Memoriam*



### *George Newell*

*George Newell 90, passed away on November 10, 2023. He was a longtime musician, writer, bandleader, and television technical director and producer. He graduated from Ohio State University in 1955 and was commissioned a Second Lieutenant in the U.S. Army Signal Corps as a Motion Picture and Television Director. George was a Technical and Floor Director for the first years of the Mister Rogers Neighborhood at WQED in Pittsburgh before moving on to a 23-year career at NBC-TV in New York. There he worked as Technical Director for the regular morning network lineups of Phil Donahue and the Today Show, as well as directing notable events such as the funerals of JFK and RFK. In 1981, George, as Station manager, helped pioneer the independent WFTS - TV-28 in Tampa, an original forerunner to family-friendly and nostalgic television programming. In 1986, he formed the George Newell Big Band that turned out to be the last Big Band to perform at Windows of the World just months prior to 9/11.*

## *In Memoriam*



### *Jeanne Holder*

*Jeanne Holder entered into eternal rest on May 9, 2023. Jeanne received a B.M. in 1962 from the Eastman School of Music where she majored in trombone and minored in piano and music education. She also had a Master's degree from Temple University in Theory and Composition. Jeanne was an active performer playing with the Jacksonville Symphony, Livingood Big Band, St. John's River City Brass Band, Cathedral Brass, Goldman Band as well as numerous Broadway shows, Cruise ships, recordings, and tours. She taught band, chorus, and brass, at colleges and at Mountain Lakes High School and was elected to the Board of Advisors for the International Trombone Association. Jeanne will be remembered by the Jeanne Hurt Memorial Scholarship in trombone established by her family at the Eastman School of Music.*

## *In Memoriam*



### *Christian G. Pedersen Jr.*

*Christian G Pedersen Jr. 86, entered into eternal rest on December 21, 2023 in Fords, NJ where he resided for 83 years. Chris played for many famous acts and was also a music teacher at both South Plainfield and Edison School districts. Most notably, Chris was the Conductor/Musical Director of The Garden State Symphonic band for 60 years.*

### *Salvatore DiVincenzo*

*Salvatore J. DiVincenzo passed away on July 10, 2023. He was 97 years old. Sal was a proud veteran of the U.S. Navy serving his country during WWII. After he was discharged, Sal became a professional musician playing the trumpet and trombone in various clubs around New Jersey. He also played piano and could belt out great renditions of boogie woogie music. Salvatore loved to cook and was an avid gardener. He loved nature, especially bird watching and was a dedicated dog lover.*



## *In Memoriam*



### *Andy S. DeNicola*

*Andy S. H. DeNicola 72 entered into eternal rest on May 20, 2024. He had a celebrated 50-year career in music education during which he was awarded innumerable accolades as Director of Bands at John P. Stevens High School in Edison, N.J. Andy was a die-hard fan of Maynard Ferguson, Tower of Power, and the New York Yankees*

**NEW JERSEY MUSICIANS' GUILD, LOCAL 16-248 AFM**

**2023 TREASURY SUMMARY**

**INCOMES**

\$81,500.00	MEMBERSHIP DUES
\$110,049.50	WORK DUES
\$21,000.00	RENTAL PROPERTY
\$3,461.00	REHEARSAL SPACE
\$304.00	DONATIONS TO MEMORIAL/SCHOLARSHIP FUND
\$104.14	INTEREST CHECKING #1621

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**\$216,418.64 TOTAL INCOME**

**EXPENSES**

\$47,320.88	SALARIES
\$38,642.50	PER CAPITA PAYMENTS TO AFM
\$21,273.23	CITY OF PATERSON: PROPERTY TAX AND SPECIAL IMPROVEMENT DISTRICT BILL
\$16,783.42	WORK DUES PAYMENTS TO AFM
\$12,983.06	EMPLOYEE FEDERAL/STATE INCOME TAX, NJDOL DEV 940 EMPLOYERS ANNUAL UNEMPLOYMENT TAX NJ ANNUAL REPORT NJLBR CMB
\$12,025.00	LEGAL FEES
\$9,967.68	OFFICE (PHONE, INTERNET, CONSTANT CONTACT, ZOOM, WEB HOSTING, OFFICE SUPPLIES, EQUIPMENT, BUILDING REPAIRS, POSTAGE, JUNK REMOVAL)
\$5,323.00	INSURANCES
\$3,910.00	EXECUTIVE BOARD MEETINGS

**NEW JERSEY MUSICIANS' GUILD, LOCAL 16-248 AFM**

**2023 TREASURY SUMMARY**

**EXPENSES**

\$3,907.44	CONFERENCES AND CONVENTIONS
\$3,796.52	AFM PENSION CONTRIBUTIONS
\$3,690.00	ACCOUNTING SERVICES
\$3,254.24	GAS/ELECTRIC
\$1,080.00	PARKING
\$750.00	ARBITRATIONS
\$709.80	SEWER/WATER
\$480.00	AFL-CIO PER CAPITA DUES
\$374.33	THANK YOU LUINCHES
\$187.50	TRAVEL REIMBURSEMENTS
\$75.00	MEMBERSHIP DUES REFUNDS
\$50.00	CITY OF PATERSON FIRE PREVENTION: ANNUAL REGISTRATION
\$29.39	SBA LOAN INTEREST BALANCE PAYMENT
\$23.01	REFUND OVERPAYMENT OF WORK DUES
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<b>\$186,636.00</b>	<b>TOTAL EXPENSES</b>

**SUMMARY**

<b>\$216,418.64</b>	<b>TOTAL INCOME</b>
<b>\$186,636.00</b>	<b>TOTAL EXPENSES</b>
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<b>\$29,782.64</b>	<b>TOTAL GAIN</b>

**NEW JERSEY MUSICIANS' GUILD, LOCAL 16-248 AFM**

**March 26, 2024 Executive Board Meeting Minutes**

**CALL TO ORDER:**

The meeting was called to order at 12:30 p.m. Present were President Scally, Secretary/Treasurer Hamilton-Soto, and Executive Board Members Bohl, Truncellito, Andersen, Herr, and Schneck.

**FINANCIAL REPORT:**

Hamilton-Soto presented the February 2024 Treasury Report for acceptance. A motion to accept the report was made by Truncellito, seconded by Bohl, and the report was accepted unanimously.

**NJSO REPORT:**

Andersen reported that the Strategic Planning Task Force has been strategizing to map out the next ten years for NJSO. The proposed Jersey City project will be decided upon as late as September 2024. A new two- year side letter has been signed regarding the Colton Fellowship Program. A side letter detailing hiring procedures for the Librarian position will be presented to the members and voted on tonight. Scally reported that when the work dues increase from 2% to 2.5% was ratified in 2014, communication to NJSO was not clear and NJSO has not been withholding the proper work dues amounts for the last nine and a half years. Local 16-248 will not seek to recoup the missing funds but the proper 2.5% work dues will be remitted going forward. Discussion regarding possibly raising the work dues amount ensued.

**77 PROSPECT STREET:**

Scally reported that he has received three offers to purchase the union hall but all have been considerably lower than the current market value so the offers will not be entertained. Scally is pursuing obtaining a new tenant for the rental property.

**MIDDLESEX COUNTY – NJ REP. BALLET:** Scally reported that the union's attorney has vetted the proposed CBA. Scally will present the proposed CBA to the OC after the holiday to finalize it before presenting it to management. Plays in the Park will be sending retro raise pay by the end of the month due to the new CBA.



## **NEW JERSEY MUSICIANS' GUILD, LOCAL 16-248 AFM**

### **March 26, 2024 Executive Board Meeting Minutes**

#### **MINUTES REPORT:**

Hamilton-Soto presented the February 26, 2024 Executive Board Meeting minutes and the February 29, 2024 General Membership Meeting Minutes for acceptance. A motion to accept the reports was made by Bohl, seconded by Andersen, and the reports were accepted unanimously.

#### **REQUEST FOR HARDSHIP FUNDS:**

Scally reported that a member wrote a request for another hardship grant after receiving a grant a few years ago. Discussion followed.

#### **NETFLIX:**

Scally reported that the Netflix project in Monmouth County is in Local 399 territory. Local 16-248 will continue to assist the AFM in their efforts to get an agreement signed with Netflix. Discussion followed.

#### **LOCAL SCHOLARSHIP:**

Scally reported that the Scholarship Committee has unanimously chosen three winners of the Scholarship Competition. The winners are a violinist, a clarinetist, and a singer/song writer who will perform at the Union Hall in May and receive their winnings. Scally urged all to attend the recital. Discussion followed.

#### **OCEAN CITY:**

Scally reported that there have been several resignations recently reducing the number of members from approximately 25 to 18. Auditions were not successful in hiring new members. Discussion ensued.

#### **ATLANTIC CITY:**

Scally reported that he has reached out to two members to perform MPTF concerts at the end of the summer.

**NEW JERSEY MUSICIANS' GUILD, LOCAL 16-248 AFM**

**March 26, 2024 Executive Board Meeting Minutes**

**MUSICIANS DIRECTORY:**

Sally reported that the Local 16-248 Musicians Directory will be updated and categorized by instruments played. Incomplete listings will be rectified. There are still 190 members with outstanding balances for annual dues.

**ELECTION YEAR:**

Sally reported that a committee needs to be formed to run the election and he will be reaching out to the membership to ask for volunteers.

**NEW BUSINESS:**

Sally will attend the Eastern Conference in the beginning of May. The next Executive Board Meeting will be held on April 25, 2024 at 12:30 p.m.

**ADJOURNMENT:**

A motion to adjourn the meeting was made by Schneck, seconded by Herr, and the meeting adjourned at 1:16 p.m.

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**NEW JERSEY MUSICIANS' GUILD, LOCAL 16-248 AFM**

**January 2024 Treasury Report**

**PART 1: INCOMES**

\$25,502.50	Membership Dues
\$5,262.40	Work Dues: NJSO
\$2,499.46	Work Dues: PMP
\$5,416.26	Work Dues: Miscellaneous
\$1,750.00	Rental Property
\$253.00	Rehearsal Space
\$6.08	Interest Checking #1621

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**\$40,689.70    TOTAL INCOME**

**PART 2: EXPENSES**

\$1766.70	Anthony Scally Jr,: President Salary January 2024 (2184)
\$1299.52	Amy Hamilton-Soto: Sec/Treas/ Salary January 2024 (2185)
\$818.54	Louis Francia: O-M Salary 12/25/23 – 1/5/24 (2186)
\$1000.00	Paul A. Montalbano Esq., LLC January 2024 Retainer (2187)
\$319.73	AFM-EPF: Scally & Hamilton-Soto Pension 12/2024 (2188)
\$1416.97	Spiotti & Associates: File #326037 Property Tax Appeal (2189)
\$7.00	Cash Reimbursement: Parking 12/28/2023
\$66.00	Cash Reimbursement: Office Supplies (Stamps)
\$853.39	Louis Francia: O-M Salary 1/8/24 – 1/18/24 (2190)
\$336.75	PSE&G: Account # 6729750308 (ET)
\$210.90	Optimum: Account #07872-166083-01-1 (ET)
\$1364.05	EFTPS: 941 Employers Federal Tax Q4/2023 (ET)
\$531.03	State of NJ: GIT, UI, WH, DI, & FLI Q4/2023 (ET)
\$10313.00	American Federation of Musicians: Per Capita Dues Q4/2023 (2191)
\$5182.47	City of Paterson: Q1/2024 Property Taxes Block 4501, Lot 11.

**NEW JERSEY MUSICIANS' GUILD, LOCAL 16-248 AFM**

**January 2024 Treasury Report**

**EXPENSES**

\$1157.73	American Federation of Musicians: Federation Work Dues 12/2023 (2193)
\$250.00	Robert James Pastena CPA: Q4/2023 Payroll Taxes, Annual Tax Returns - 940's, W3, & W2's (2194)
\$120.00	Paterson Parking Authority: 1/2024 Parking (2195)
\$36.97	Cash Reimbursement: Anthony Scally Web Hosting (Fatcow) & Zoom
\$6.00	Cash Reimbursement: Desk Calendar
\$30.50	State of NJ: Annual Report Certificate (ET)
\$851.39	Louis Francia: O-M Salary 1/22/24 – 1/31/24 (2197)
\$50.24	Cash Reimbursement: office Supplies (coffee cups)
\$126.00	EFTPS: 940 Employers Annual Unemployment Tax (ET)
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<b>\$28,114.88</b>	<b>TOTAL EXPENSES</b>

**PART 3: SUMMARY**

<b>\$40,689.70</b>	<b>TOTAL INCOME</b>
<b>\$28,114.88</b>	<b>TOTAL EXPENSES</b>
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<b>\$12,574.82</b>	<b>TOTAL GAIN</b>

**NEW JERSEY MUSICIANS' GUILD, LOCAL 16-248 AFM**

**February 2024 Treasury Report**

**PART 1: INCOMES**

\$7,830.00	Membership Dues
\$3,578.80	Work Dues: NJSO
\$813.22	Work Dues: PMP
\$864.96	Work Dues: Miscellaneous
\$1,750.00	Rental Property
\$2,833.93	Property Tax Refund
\$480.00	Donations to Memorial/Scholarship Fund
\$268.00	Rehearsal Space
\$5.99	Interest Checking #1621

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**\$18,424.90    TOTAL INCOME**

**PART 2: EXPENSES**

\$1766.70	Anthony Scally Jr.: President Salary 2/2024 (2196)
\$1299.52	Amy Hamilton-Soto: Sec/Treas Salary 2/2024 (2198)
\$45.29	Cash Reimbursement: Office Supplies (Napkins, Forks, Trash Bags)
\$1000.00	Paul A. Montalbano Esq., LLC: 2/2024 Retainer (2199)
\$319.73	AFM-EPF: Scally & Hamilton-Soto Pension 1/2024 (2200)
\$615.00	AmTrust Financial Services: Policy # PWC1103548 Workers' Comp Insurance (2201)
\$660.00	Robert James Pastena, CPA: Q4/2023 Professional Services (2202)
\$125.00	Robert James Pastena, CPA: Prep forms 1096 & 1099's (2203)
\$436.80	Anthony Scally: Reimbursement Constant Contact Yearly Fee (2204)
\$210.90	Optimum: Account # 07872-166083-01-1 (ET)
\$393.88	PSE&G: Account # 6729750308 (ET)
\$1087.02	EFTPS: 941 Employers Federal Tax Q1/2024 (ET)



**NEW JERSEY MUSICIANS' GUILD, LOCAL 16-248 AFM**

**February 2024 Treasury Report**

**EXPENSES**

\$120.00	Paterson Parking Authority: 2/2024 Parking (2205)
\$275.00	Eastern Conference of Locals: Annual Dues (\$150.00) & Conference Reg. Fee (\$125) (2206)
\$787.34	American Federation of Musicians: Federation Work Dues 1/2024 (2207)
\$855.39	Louis Francia: O-M Salary 2/5/24 – 2/15/24 + \$2 shortage check #2197 (2208)
\$240.00	NJ State AFL-CIO: Dues 10/2023 & 1/2024 (2209)
\$60.00	Paterson Fire Department: Annual Registration (2210)
\$853.39	Louis Francia: O-M Salary 2/19/24-2/29/24 (2211)
\$65.28	Check to Cash: Reimbursement office supplies (batteries, coffee, paper towels, Paper plates)(2212)
\$130.00	Martin Andersen: E Board Meetings 1/9/24 & 2/26/24 (2213)
\$130.00	Dennis Truncellito: E Board Meetings 1/9/24 & 2/26/24 (2214)
\$130.00	David Schneck: E Board Meetings 1/9/24 & 2/26/24 (2215)
\$130.00	Melissa Bohl: E Board Meetings 1/9/24 & 2/26/24 (2216)
\$130.00	Andrea Herr: E Board Meetings 1/9/24 & 2/26/24 (2217)
\$130.00	Christine MacDonnell: E Board Meetings 1/9/24 & 2/26/24 (2218)
<b>\$11,996.24</b>	<b>TOTAL EXPENSES</b>

**PART 3: SUMMARY**

<b>\$18,424.90</b>	<b>TOTAL INCOME</b>
<b>\$11,996.24</b>	<b>TOTAL EXPENSES</b>
<b>\$6,428.66</b>	<b>TOTAL GAIN</b>

**NEW JERSEY MUSICIANS' GUILD, LOCAL 16-248 AFM**

**March 2024 Treasury Report**

**PART 1: INCOMES**

\$9,107.50	Membership Dues
\$1,694.08	Work Dues: PMP
\$161.28	Work Dues: Miscellaneous
\$1,750.00	Rental Property
\$354.00	Rehearsal Space
\$30.00	Donations to Memorial/Scholarship Fund
\$6.85	Interest Checking #1621

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**\$13,103.71    TOTAL INCOME**

**PART 2: EXPENSES**

\$1000.00	Paul A. Montalbano Esq., LLC: March 2024 Retainer (2219)
\$319.73	AFM-EPF: Pension Scally & Hamilton-Soto 2/2024 (2220)
\$1766.70	Anthony Scally Jr.: President Salary 3/2024 (2221)
\$1299.52	Amy Hamilton-Soto: Sec/Treas Salary 3/2024 (2222)
\$853.39	Louis Francia: O-M Salary 4/4/24 – 4/14/24 (2225)
\$65.00	American Federation of Musicians: February 2024 FIF Report (2226)
\$703.14	American Federation of Musicians: Federation Work Dues February 2024 (2227)
\$95.19	Passaic Valley Water Commission: Account #097970 (2228)
\$210.96	Optimum: Account #07872-116083-01-1 (ET)
\$1086.96	EFTPS: 941 Employers Federal Tax: Q1/2024 (ET)
\$15.98	Cash Reimbursement: Scally Zoom 1/18/24
\$15.98	Cash Reimbursement: Scally 2/18/24 Zoom
\$379.54	PSE&G: Account #6729750308 (ET)
\$500.00	Robert James Pastena CPA: Prep of 2023 Form 990 and LM# Report (2230)
\$54.00	AmTrust Financial; Services Inc.: Policy #PWC1079951 Workers' Comp Audit

**NEW JERSEY MUSICIANS' GUILD, LOCAL 16-248 AFM**

**March 2024 Treasury Report**

**EXPENSES**

\$120.00 Paterson Parking Authority: April 2024 Parking (2232)

\$853.39 Louis Francia: O-M Salary 3/18/24 – 3/28/24 (2233)

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**\$9,339.48 TOTAL EXPENSES**

**PART 3: SUMMARY**

**\$13,103.71 TOTAL INCOME**

**\$9,339.48 TOTAL EXPENSES**

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**\$3,764.23 TOTAL GAIN**

**NEW JERSEY MUSICIANS' GUILD, LOCAL 16-248**

**February 29, 2024 General Membership Meeting Minutes**

**CALL TO ORDER:**

Call to order was made at 12:33 p.m. Present were President Scally, Secretary/Treasurer Hamilton-Soto, Executive Board Members Truncellito, Herr, Andersen, and Schneck, as well as 20 Members in Good Standing.

**FINANCIAL REPORT:**

Hamilton-Soto reported that Local 16-248 is in a stable and positive financial status. 2023 proved to be a positive year with a gain of \$29,782.64. Hamilton-Soto thanked the members for paying their annual dues and for signing contracts and sending work dues for work performed within the jurisdiction of the local. Scally reported that Local 16-248 has 678 members but 280 have not paid their 2024 Membership Dues. Annual Membership Dues are due by March 31, 2024 to avoid being suspended from the local. Scally reported that the Local 16-248 Welfare Fund still has grants available for Members in Good Standing who are experiencing hardship and encouraged members to call the office for an application form.

**REPORT ON NJSO:**

Executive Board Member Andersen reported that NJSO is in the process of possibly moving headquarters to a new space being built in Jersey City. The space would require the NJSO to raise \$15 million dollars to build out the space to accommodate office space, rehearsal space, and a performance venue. The performance venue would not be large enough to host the NJSO for concerts but would be rented out to smaller groups, thus turning the NJSO into a presenter. NJSO needs to obtain additional funding from the State of New Jersey. Andersen reported that a majority of the musicians are opposed to the project and the move. Andersen reported that a grievance regarding scheduling has been resolved and management is working with the AFM to resolve a media pay issue. Andersen reported that ticket sales have been very good.

**AMENDED BY-LAWS:**

Scally called for a motion to accept the proposed by-laws changes that were sent to the membership last month for review. Scally gave a synopsis of the proposed changes and called for questions and discussion. No questions followed. A motion to accept the proposed changes was made by a Member in Good Standing, seconded by another Member in Good Standing, and all of the proposed changes were accepted unanimously.

**NEW JERSEY MUSICIANS' GUILD, LOCAL 16-248**

**February 29, 2024 General Membership Meeting Minutes**

**77 PROSPECT STREET NEW RENTAL:**

Scally reported that as of March 31, 2024, Local 16-248's tenant will vacate the rental property. A realtor has been hired to market the space. The 1500 square foot space will be available for rent for under \$2000.00 a month. Scally encouraged members to let people know about the availability of the space.

**MIDDLESEX COUNTY – NJ REP. BALLET:**

Scally reported that a meeting was held with the American Repertory Company to negotiate a CBA for the live performances of The Nutcracker at The State Theater in New Brunswick.

**MINUTES REPORT:**

Scally reported that minutes from the Executive Board and General Membership Meetings are available to the membership on the Local 16-248 website.

**NETFLIX:**

Scally reported that Netflix is building a gigantic studio on Ft. Monmouth in New Jersey. The studio will consist of 12 sound studios and is a multi-billion-dollar project. Netflix has no agreement with the AFM and outsources all of the musical production and postproduction. The AFM has formed a task force to assist in Scally's efforts to draft legislation to keep the music produced in the United States. The AFM met with Netflix last week and Scally is optimistic regarding the efforts. Scally asked for the membership's assistance in campaigning for the legislation. Discussion followed.

**SOCIAL MEDIA:**

Scally thanked Executive Board Member Christine MacDonnell for her efforts in revitalizing the Local 16-248 Facebook and Instagram pages. All members are encouraged to submit photos and videos to the pages.

**NEW CHAIRS FOR THE REHEARSAL SPACE:**

Scally reported that Executive Board Member Truncellito is in the process of finding new chairs for the rehearsal space in the Union Hall.



**NEW JERSEY MUSICIANS' GUILD, LOCAL 16-248**

**February 29, 2024 General Membership Meeting Minutes**

**LOCAL SCHOLARSHIP COMMITTEE:**

Scally reported that Local 16-248 is holding a competition to award three high school seniors monetary scholarships to aid in their higher education tuition. All high schools in Local 16-248's territory were notified by letter of the competition and submissions were due by the middle of February. The Scholarship Committee is reviewing the submissions and three scholarships in the amounts of \$1500.00, \$750.00, and \$500.00 will be awarded at a recital in mid-May.

**OCEAN CITY AND ATLANTIC CITY:**

Scally reported that he is working on a side letter to the Ocean City CBA that will require people to join the local after playing 14 services. Scally reported that he has been charting all acts playing in Atlantic City to go after work dues owed to the local.

**ELECTION YEAR:**

Local 16-248 will hold elections this year. The elections will be conducted by the NJ State Board of Mediations and a committee of three Members in Good Standing with careful adherence to all protocols listed in the by-laws. Scally praised the current Executive Board, consisting of three women and three men, as the best board elected thus far.

**NEW BUSINESS:**

Scally called for questions and comments from the floor and discussion regarding Ft. Monmouth and the scope of Local 16-248's territory ensued.

Scally stated that a representative for the Atlantic City area needs to be found. Scally thanked all for attending the meeting and encouraged all to visit the local's Facebook and Instagram pages. The next publication of The Podium will come out in late April.

**ADJOURNMENT:**

A motion to adjourn the meeting was made by Andersen, seconded by a Member in Good Standing, and the meeting adjourned at 1:24 p.m.

## **Attention Teachers!**

**List your info on our website!**

**[www.local16-248afm.org/local-teacher-list.html](http://www.local16-248afm.org/local-teacher-list.html)**

**Contact the office for details**

## **OFFICE CLOSINGS**

**In compliance with AFM observations, the Local 16-248 office will be closed on these days to celebrate the following holidays:**

**Memorial Day ~ Monday May 27, 2024**

**Independence Day ~ Thursday, July 4, 2024**

**Labor Day ~ Monday, September 2, 2024**

**Columbus Day ~ Monday, October 14, 2024**

**Veterans' Day ~ Monday, November 11, 2024**

**Thanksgiving ~ Thursday, November 28, 2024**

**Day After Thanksgiving ~ Friday November 29, 2024**

**Christmas Eve Day ~ Tuesday, December 23, 2024**

**Christmas Day ~ Wednesday, December 25, 2024**

**New Year's Eve Day ~ Tuesday, December 31, 2024**

**New Year's Day ~ Wednesday, January 1, 2025**

**In Solidarity,  
New Jersey Musicians' Guild  
Local 16-248, AFM**



**ERNEST "ERNIE" KOVATCH**  
Team Member | The Bariso Group

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